



STILL fleet manager analysis

CONTENT OF ANALYSIS with Fleet manager reports



- **Timeframe : 01.07.2015 to 05.10.2015**
- **The analysis reflects individual department results**
- **The results show usage with reference to the operating hours and application**
- **Cost summary with reference to damages**

DEPARTMENT 1



Hidraulyc & Lifting same time -> Yes 10% , risc of work accident
Working hours used vs contract -> less than contract

Truck model	Driving	Lifting	Activity	Ore functionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
RX 60-30	59	11,1	66	89	22	268	1500	DEP 1
CX-T	64,8	0	64,8	1415	354	4246	4500	DEP 1

RX60 – no 17 – truck used as a transporter rather than for lifting ?

He have 60% driving and only 11% lifting. We recommend to use another truck from the factory.

89 h / month => 3h / day => 0,3h lift & 2,7h driving / day

CX-T - no EXT6 – truck is used according to Customer estimation

DEPARTMENT.2

Hidraulyc & Lifting same time -> Yes 10% , risc of work accident

Working hours used vs contract -> less than contract

Truck model	Driving	Lifting	Activity	Ore functionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
FM-X 20 SE	44,9	13,5	50,2	10	2	29	4500	Final F
RX 20-18	75,6	16	77,9	1294	323	3881	4500	Final F

FM-X 20 – no 27 – truck used more for transporting than lifting

He have 45% driving and only 15% lifting. We recommend to use another truck from the factory.

RX20-18 - no 56 – is used according to customer estimation and is a good utilization.

Department 3



Hidraulyc & Lifting same time -> Yes 25% , risc of work accident

Working hours used vs contract -> some less than contract / some more than contract

Truck model	Driving	Lifting	Activity	Ore functionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
FM-X 20	73,8	16	76,2	1590	398	4771	4500	DEP3
FM-X 20	72,7	21,2	75,3	1338	334	4014	4500	DEP3
FM-X 20	81,5	13,1	82,8	1531	383	4594	4500	DEP3
FM-X 20	70,7	15,1	73	915	229	2745	4500	DEP3
FM-X 20	69,7	16,4	72,5	904	226	2713	4500	DEP3
RX 60-30	50,1	11,7	56,7	88	22	263	1500	DEP3
RX 20-18	84,5	26,2	85,8	1643	411	4928	4500	DEP3
RX 20-18	80,2	32,9	82,2	1688	422	5065	4500	DEP3
RX 20-18	80	35	81,9	1512	378	4535	4500	DEP3
RX 20-18	79,1	24,6	80,6	1644	411	4932	4500	DEP3
RX 20-18	74,7	25,2	77,2	1195	299	3584	3000	DEP3
FM-X 20	74,4	17	76,5	1289	322	3866	4500	DEP3

The trucks marked with red show that the total working hours are exceeding with more than 300 working hours / year.

The trucks marked with yellow, the total working hours are exceeding, but with less than 300 working hours / year.

Proactive measure : to shift the truck within the Dep 3. For example, every 6 months change the working area between truck no. 26 and no. 14.

Department 3

Hidraulyc & Lifting same time -> Yes 25% , risc of work accident

Working hours used vs contract -> some less than contract / some more than contract

For the dep.3 area we have to much driving time from total working hours, 74,28%.

The utilisation for this area is 76,72 % from total login time of the users. That means that 23,28 % they are waiting for something.

Department 4

Hydraulic & Lifting same time -> Yes 25% , risc of work accident

Working hours used vs contract -> some less than contract / some more than contract

Truck model	Driving	Lifting	Activity	Ore fonctionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
RX 60-30	80,3	25,2	82,4	284	71	852	1500	PO
RX 60-30	72,7	26,1	76,1	524	131	1571	3000	PO
RX 60-30	83,7	22,6	87,6	414	104	1243	3000	PO
RX 20-18	80,8	29	83	705	176	2114	4500	PO
RX 20-18	79,1	27,7	81,2	364	91	1092	3000	PO
RX 20-18	80,8	31,2	83,1	590	147	1770	3000	PO
FM-X 20	68,4	20,5	72	284	71	853	4500	PO
FM-X 20 SE	61,7	16,6	64,9	387	97	1161	3000	PO
FM-X 20 SE	50,1	8	54,9	250	63	750	3000	PO
RX 20-18	85,2	35,7	88	588	147	1763	3000	PO
RX 20-18	85,5	27,6	87,3	662	166	1986	3000	PO
RX 20-18	88,7	18,4	91,1	639	160	1916	3000	PO
RX 20-18	84,9	25,8	87	627	157	1882	3000	PO

All the trucks are used less then estimation.

The total working hours/Department 4 area are less with more than **50% !!**

Department 4



Hidraulyc & Lifting same time -> Yes 25% , risc of work accident

Working hours used vs contract -> some less than contract / some more than contract

Truck model	Driving	Lifting	Activity	Ore functionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
FM-X 20 SE	61,7	16,6	64,9	387	97	1161	3000	DEP4
FM-X 20 SE	50,1	8	54,9	250	63	750	3000	DEP4

The total working hours are less with more than 50% !

We recommend to use this truck in another part of the factory.

Truck model	Driving	Lifting	Activity	Ore functionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
RX 20-18	80,8	29	83	705	176	2114	4500	DEP 4
RX 20-18	79,1	27,7	81,2	364	91	1092	3000	DEP 4
RX 20-18	80,8	31,2	83,1	590	147	1770	3000	DEP 4
RX 20-18	85,2	35,7	88	588	147	1763	3000	DEP 4
RX 20-18	85,5	27,6	87,3	662	166	1986	3000	DEP 4
RX 20-18	88,7	18,4	91,1	639	160	1916	3000	DEP 4
RX 20-18	84,9	25,8	87	627	157	1882	3000	DEP 4

We recommend to use only 5 trucks from a total of 7, and to use the other trucks in another part of the factory.

PO



Hidraulyc & Lifting same time -> Yes 25% , risc of work accident

Working hours used vs contract -> some less than contract / some more than contract

Truck model	Driving	Lifting	Activity	Ore functionare	Working hours YTD	Working hours / month YTD	Working hours according contract	Area
RX 60-30	80,3	25,2	82,4	284	71	852	1500	DEP 4
RX 60-30	72,7	26,1	76,1	524	131	1571	3000	DEP 4
RX 60-30	83,7	22,6	87,6	414	104	1243	3000	DEP 4

We recommend to use only 2 trucks from a total of 3 .

For example the truck no 36. could be use in another part of the factory.

Thank you for your attention !!

